



Job Title: Leasing Consultant

Location: Commonwealth Landing and Downtown Lofts Buildings Fall River, MA 02720

Hours: Full-Time

HallKeen Management is seeking a full-time dynamic Leasing Consultant with experience in sales/marketing/leasing/advertising. In this role you will showcase your extraordinary skills by creating an environment of team work, customer service, accountability and brand recognition. You will use your savvy business skills to manage leasing performance of 192 apartments in Fall River, MA.

You Are

- Love to lease & it shows!
- Accountable
- A go-getter
- Upbeat and positive
- A team-player
- A multi-tasker
- Computer savvy
- Organized
- Dedicated
- Creative
- Proven experience in leasing, sales, marketing or customer service.
- Social media and digital marketing experience is a plus.
- Proficiency in RealPage/OneSite a plus.
- Ability to work weekends and evenings as needed.

If this sounds like you, then we encourage you to apply!

This candidate must be experienced in the areas of selling, closing, and marketing. You will be the point person to ensure maximum occupancy of apartments at all times, high closing ratios, and reach leasing goals.

Position Responsibilities Include, But Are Not Limited To

- Implement marketing plan to reach target markets and ensure maximum occupancy.
- Analyze current marketing strategies and offer thorough insight
- Focus on resident retention
- Create a welcoming environment for residents and staff
- Update, maintain and prepare various daily, weekly and quarterly reports and submit to Property Manager / Regional manager and corporate office.

Why Join Us?

- Competitive salary and commission structure
- Generous benefits package includes vacation, sick, personal time and paid holidays. Short-term disability, long term disability, life insurance, home and auto discount program, vendor discount program, 401(k) with matching contribution.
- Fun and dynamic work environment with a supportive team

Benefits:

Full time position offers a competitive benefit program to include Medical, Dental, Vision, Health FSA, Dependent Care FSA, Short-Term Disability, Long Term Disability, Life Insurance, Home and Auto Discount program, Vendor Discount Program, 401(k) with matching contribution, Accrued Vacation, Sick, and Personal time and Paid Holiday Benefit.

If you are interested in applying or know someone to refer for the position please e-mail resume to Shannon Tribble at sribble@hallkeen.com