



**Job Title: Leasing Consultant**

**Location: Commonwealth Landing and Downtown Lofts - Fall River, MA 02720**

**Hours: Full Time**

**Join Our Team as a Leasing Consultant!**

**Job Description:**

HallKeen Management is seeking a full-time, dynamic Leasing Consultant with a strong background in sales, marketing, leasing, and advertising. In this role, you'll bring your energy and expertise to a fast-paced environment where customer service, teamwork, accountability, and brand recognition are key to success. Fall River, MA property size of 192 Apartments

**Who You Are:**

You're someone who:

- Loves to lease – and it shows!
- Is accountable, driven, and goal-oriented
- Brings an upbeat, positive, and team-player mindset
- Is highly organized, a strong multi-tasker, and tech-savvy
- Has a creative approach to marketing and resident engagement
- Is experienced in leasing, sales, customer service, or marketing
- Has social media/digital marketing experience (a plus!)
- Is proficient in RealPage/OneSite (preferred)
- Has flexibility to work weekends and evenings as needed

**Key Responsibilities:**

- Execute and continuously refine the **marketing plan** to target desired audiences and ensure maximum occupancy
- Analyze current marketing strategies and provide insight to improve outreach and effectiveness
- Focus on **resident retention** through excellent service and community engagement
- Create a welcoming and professional environment for both residents and staff
- Prepare and maintain various **daily, weekly, and quarterly reports** for the Property Manager, Regional Manager, and Corporate Office
- Act as the **go-to person** for achieving high occupancy and strong **closing ratios**

If you're a confident closer, passionate about customer experience, and ready to be a key player in a successful property management team — **we want to hear from you!**

Apply today and take the next step in your leasing career with HallKeen Management A fun, dynamic work environment with a supportive team!

We offer a competitive salary and commission structure, along with a comprehensive benefits package!

**Benefits:**

Full time position offers a competitive benefit program to include Medical, Dental, Vision, Health FSA, Dependent Care FSA, Short-Term Disability, Long Term Disability, Life Insurance, Home and Auto Discount program, Vendor Discount Program, 401(k) with matching contribution, Accrued Vacation, Sick, and Personal time and Paid Holiday Benefit.

**If you are interested in applying or know someone to refer for the position please fax or e-mail resume to Gissell Padilla at [gpadilla@HallKeen.com](mailto:gpadilla@HallKeen.com)**