



Job Title: Leasing Consultant

Location: Commonwealth Landing and Downtown Lofts - Fall River, MA 02720

Hours: Full Time

Join Our Team as a Leasing Consultant!

Job Description:

HallKeen Management is seeking a full-time, dynamic Leasing Consultant with a strong background in sales, marketing, leasing, and advertising. In this role, you'll bring your energy and expertise to a fast-paced environment where customer service, teamwork, accountability, and brand recognition are key to success. Fall River, MA property size of 192 Apartments

Who You Are:

You're someone who:

- Loves to lease – and it shows!
- Is accountable, driven, and goal-oriented
- Brings an upbeat, positive, and team-player mindset
- Is highly organized, a strong multi-tasker, and tech-savvy
- Has a creative approach to marketing and resident engagement
- Is experienced in leasing, sales, customer service, or marketing
- Has social media/digital marketing experience (a plus!)
- Is proficient in RealPage/OneSite (preferred)
- Has flexibility to work weekends and evenings as needed

Key Responsibilities:

- Execute and continuously refine the **marketing plan** to target desired audiences and ensure maximum occupancy
- Analyze current marketing strategies and provide insight to improve outreach and effectiveness
- Focus on **resident retention** through excellent service and community engagement
- Create a welcoming and professional environment for both residents and staff
- Prepare and maintain various **daily, weekly, and quarterly reports** for the Property Manager, Regional Manager, and Corporate Office
- Act as the **go-to person** for achieving high occupancy and strong **closing ratios**

If you're a confident closer, passionate about customer experience, and ready to be a key player in a successful property management team — **we want to hear from you!**

Apply today and take the next step in your leasing career with HallKeen Management A fun, dynamic work environment with a supportive team!

We offer a competitive salary and commission structure, along with a comprehensive benefits package!

Benefits:

Full time position offers a competitive benefit program to include Medical, Dental, Vision, Health FSA, Dependent Care FSA, Short-Term Disability, Long Term Disability, Life Insurance, Home and Auto Discount program, Vendor Discount Program, 401(k) with matching contribution, Accrued Vacation, Sick, and Personal time and Paid Holiday Benefit.

If you are interested in applying or know someone to refer for the position please fax or e-mail resume to Gissell Padilla at gpadilla@HallKeen.com