

HK || HallKeen

Job Title: Leasing Consultant

Location: Commonwealth Landing and Downtown Lofts - Fall River, MA 02720

Hours: Full Time

-Leasing & Sales Superstar Wanted! –

HallKeen is seeking a dynamic, results-driven Leasing Consultant to join our team! If you have a passion for sales, marketing, and creating exceptional resident experiences, this is your opportunity to shine.

In this role, you'll drive leasing performance across a 192-unit portfolio spanning five unique buildings in Fall River, MA. You'll play a key role in maximizing occupancy, strengthening community engagement, and bringing energy and creativity to our leasing and marketing efforts.

You're not just filling apartments—you're creating experiences

This job is for you if you're...

- You love to lease—and it shows
- Highly accountable and results-driven
- A natural go-getter with strong closing skills
- Upbeat, positive, and customer-focused
- A collaborative team player
- Strong multi-tasker who thrives in a fast-paced environment
- Organized and detail-oriented
- Tech-savvy, with confidence in digital tools and systems
- Creative thinker with fresh marketing ideas
- Proven experience in leasing, sales, marketing, or customer service
- Experience with social media and digital marketing (a plus)
- Familiarity with RealPage / OneSite (a plus)
- Flexible availability, including evenings and weekends as needed

If this sounds like you, then we encourage you to apply!

Position Responsibilities Include, But Are Not Limited To:

- Drive leasing success by maintaining high occupancy and strong closing ratios
- Execute and refine marketing strategies to attract target audiences
- Analyze campaign performance and provide insightful recommendations
- Focus on resident retention and satisfaction
- Create a welcoming, high-energy environment for prospects and residents
- Maintain and prepare daily, weekly, and quarterly reports for leadership

Why Join Us?

- Competitive salary + commission structure
- Comprehensive benefits package including PTO, holidays, and 401(k) with company match
- A fun, supportive, and collaborative team environment
- Opportunity to grow your career with a respected management company

If you're driven, motivated, and ready to make an impact—we want to hear from you. Apply today and be part of a team that takes pride in where people live.

Benefits:

Full time position offers a competitive benefit program to include Medical, Dental, Vision, Health FSA, Dependent Care FSA, Short-Term Disability, Long Term Disability, Life Insurance, Home and Auto Discount program, Vendor Discount Program, 401(k) with matching contribution, Accrued Vacation, Sick, and Personal time and Paid Holiday Benefit.

[APPLY NOW](#)