Internal Collaboration Tools Maine Technology User Group Webinar

December 11, 2019

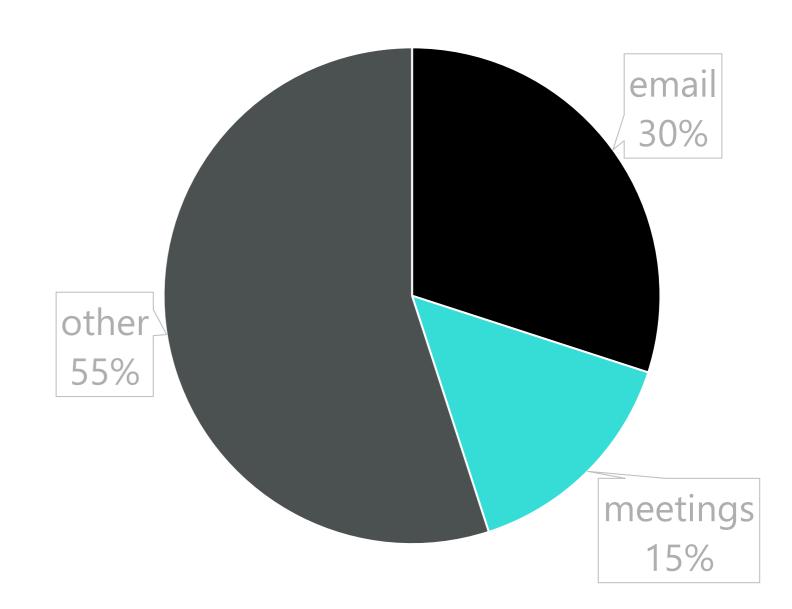
OVERVIEW

- Collaboration Challenges & Tool Solutions
- Features and Considerations
- A Few Market Leaders & Demos
- Building a Business Case
- Questions

WHAT PROBLEM ARE WE TRYING TO SOLVE?

- Too many emails In the average 5-day work week, about a day and a half of it is spent on email
- Too many meetings Harvard Business Review surveyed 182 senior managers in a range of industries:
 - 65% said meetings keep them from completing their own work.
 - 71% said meetings are unproductive and inefficient.
 - 64% said meetings come at the expense of deep thinking.
 - 62% said meetings miss opportunities to bring the team closer together.
- Distributed teams and high travel costs
- Poor sharing of documents and information
- Need to increase team productivity
- Industry direction according to Gartner, by year-end 2022, 70% of teams will rely on workstream collaboration as the primary means of communicating, coordinating, and sharing information between team members.

Where we spend our time at work



HOW DOES A COLLABORATION TOOL HELP?

- Organizes teams, conversations, documents, and knowledge while simultaneously allowing team members to communicate with each other across departments, which can, in turn, streamline workflows
- Allows for real time engagement and information exchange (e.g., data syncing, file sharing) to facilitate business processes while minimizing delays and errors that lower productivity and impact customer experience.
- Brings distributed teams together
- Facilitates project management by increasing transparency and visibility, maintaining an open lines of communication, and making sure that everything is on track to avoid costly mistakes and confusion.

An Institute for Corporate Productivity survey found companies that used Slack reported an average 49% reduction in email volumes, a 25% drop in the number of meetings and a 32% increase in productivity.





(Workplace by facebook

FEATURES & CONSIDERATION

Integrations & Extensions

Mobile Features

Cost of Ownership

Company Culture & Adoption

Analytics





Android, iOS

Freemium

10 million active users

Reporting dashboard





Android, iOS, Windows, Web Browser

Included in Office365

20 million active users

Reporting dashboard

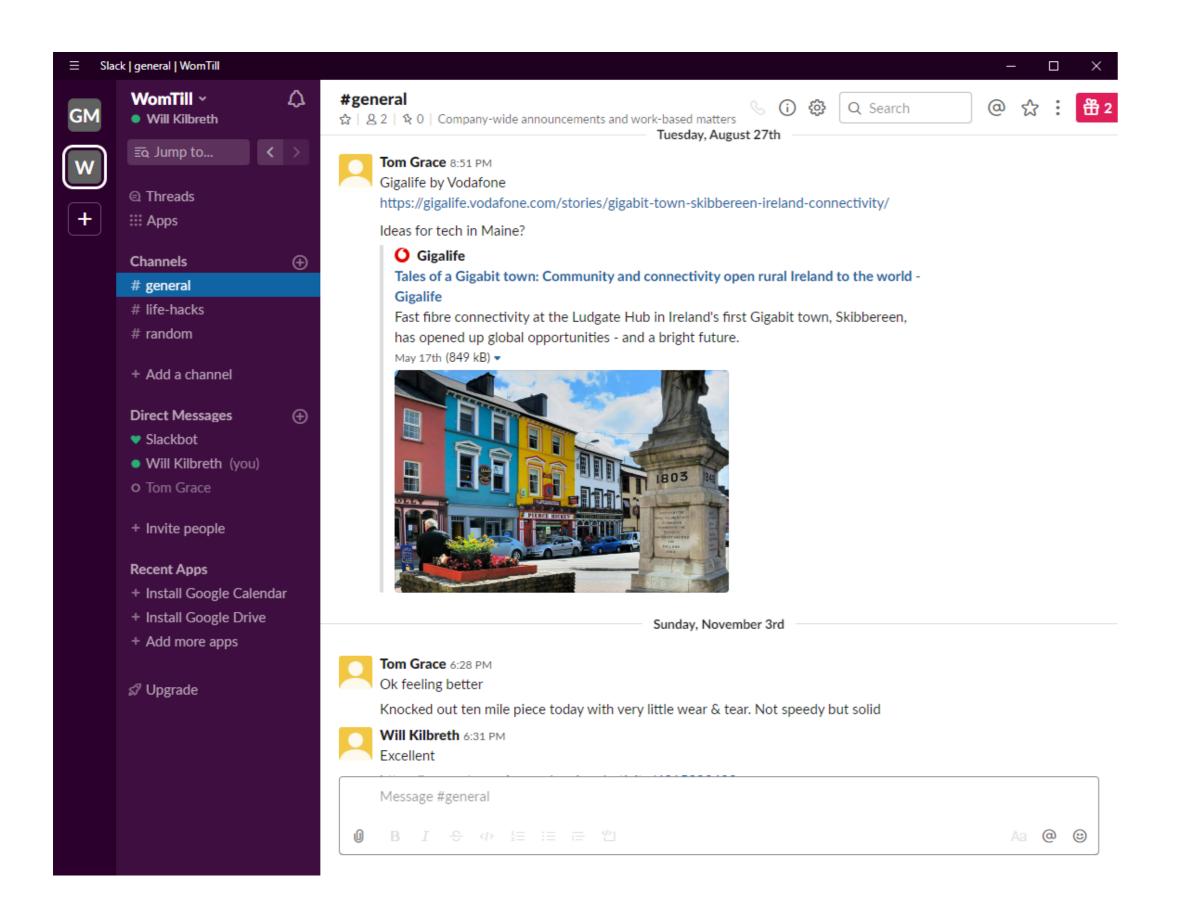
Workplace by facebook

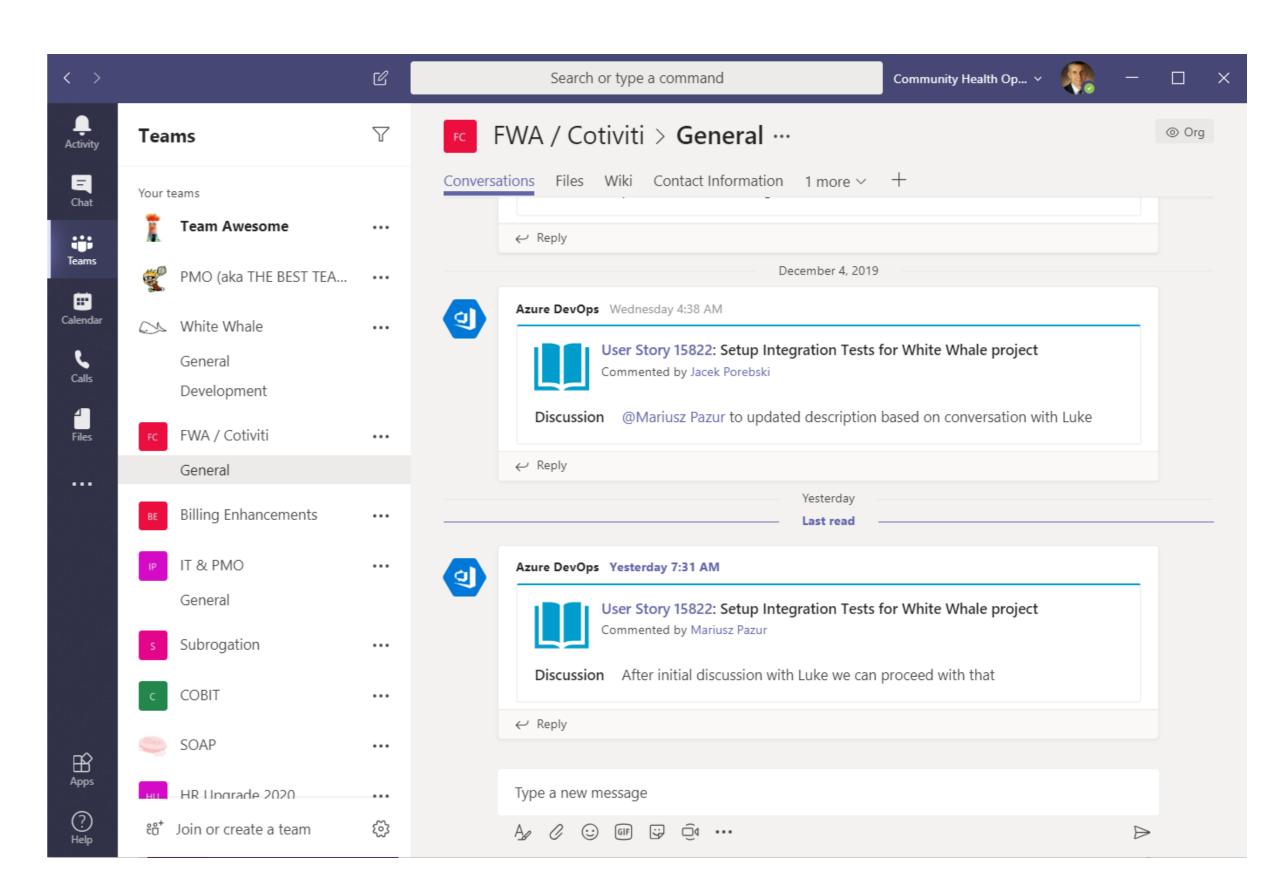


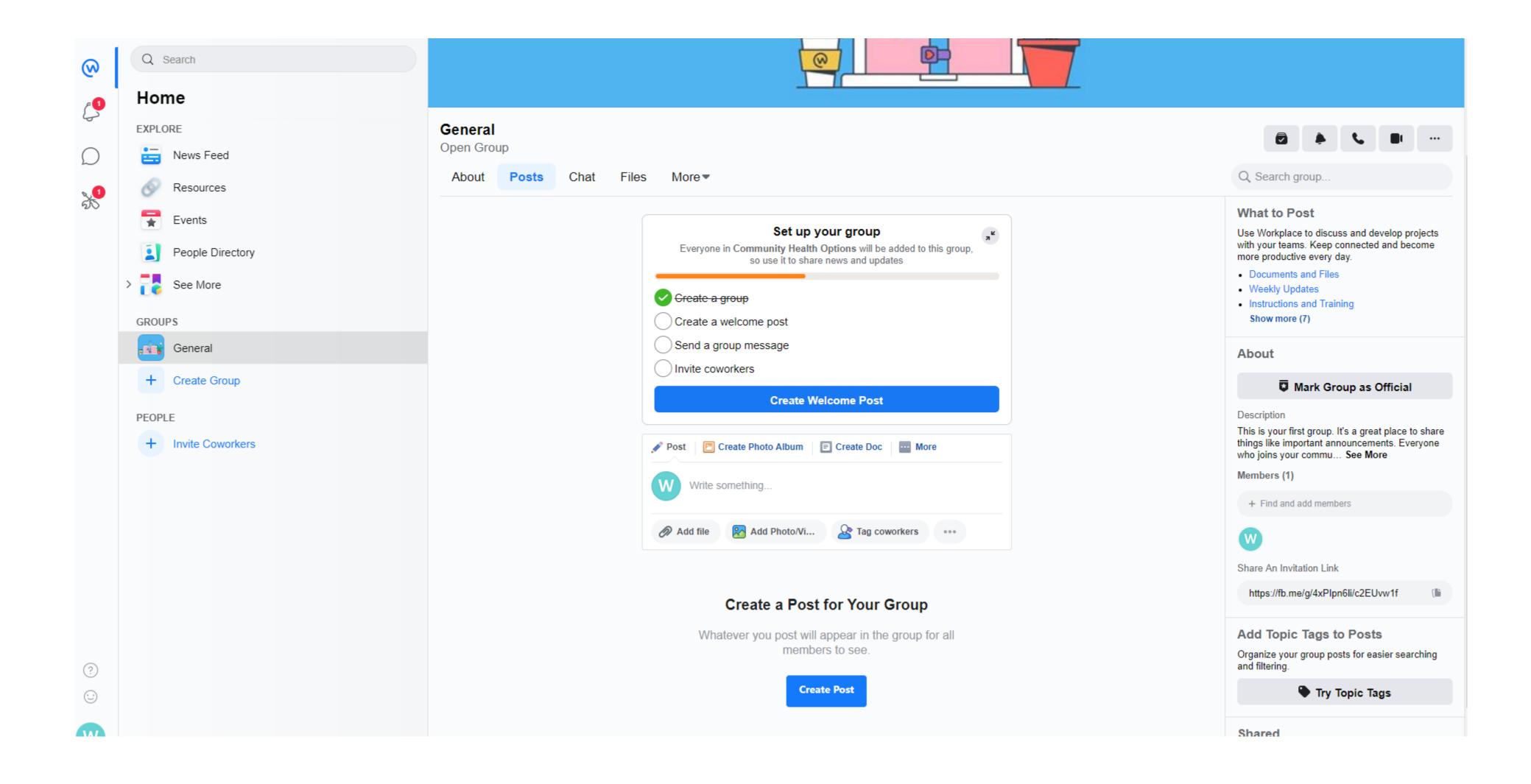
Android, iOS, Windows, Web Browser

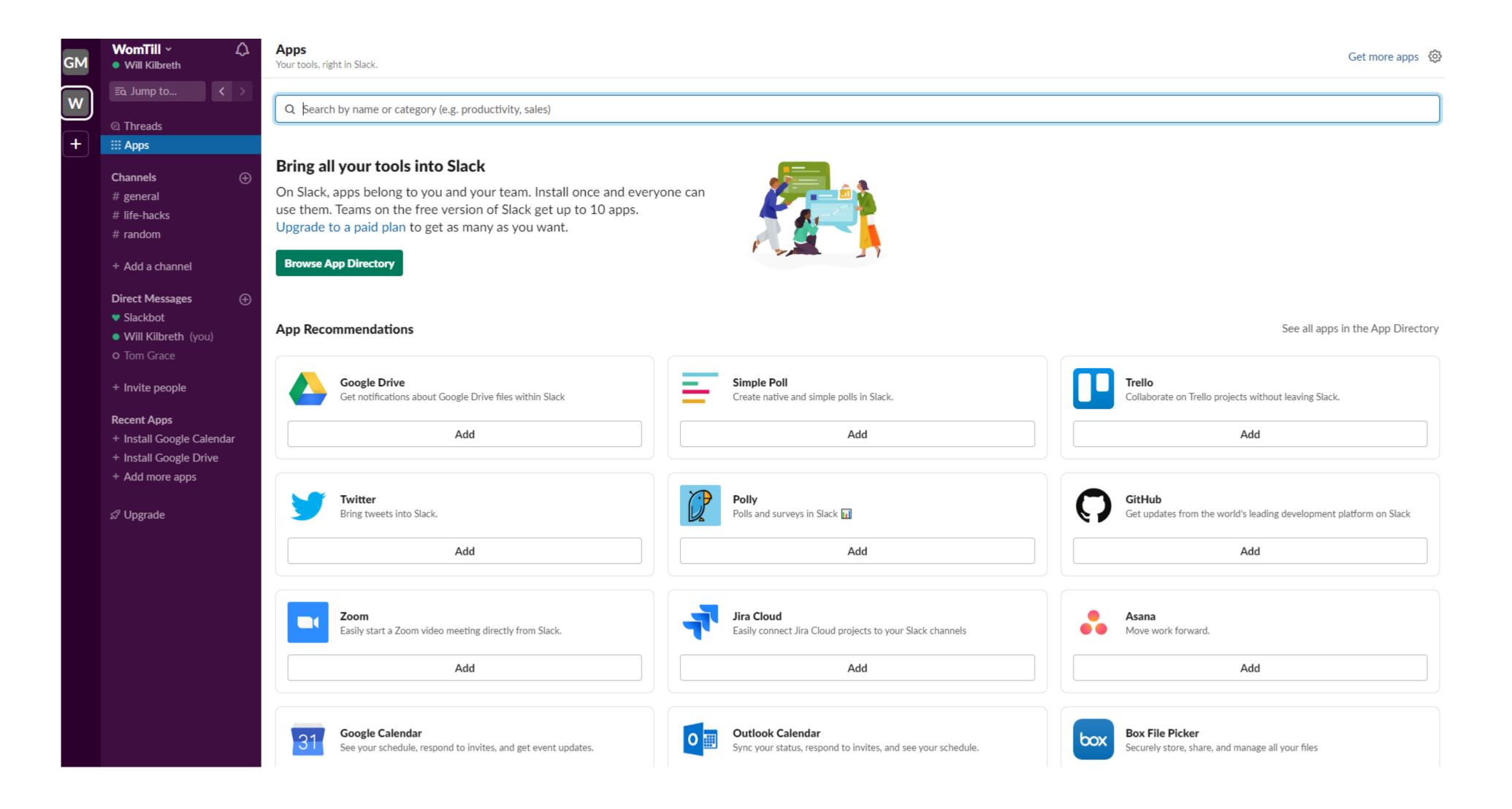
Standard – Free Premium - \$4 PMPM 2 million paying users

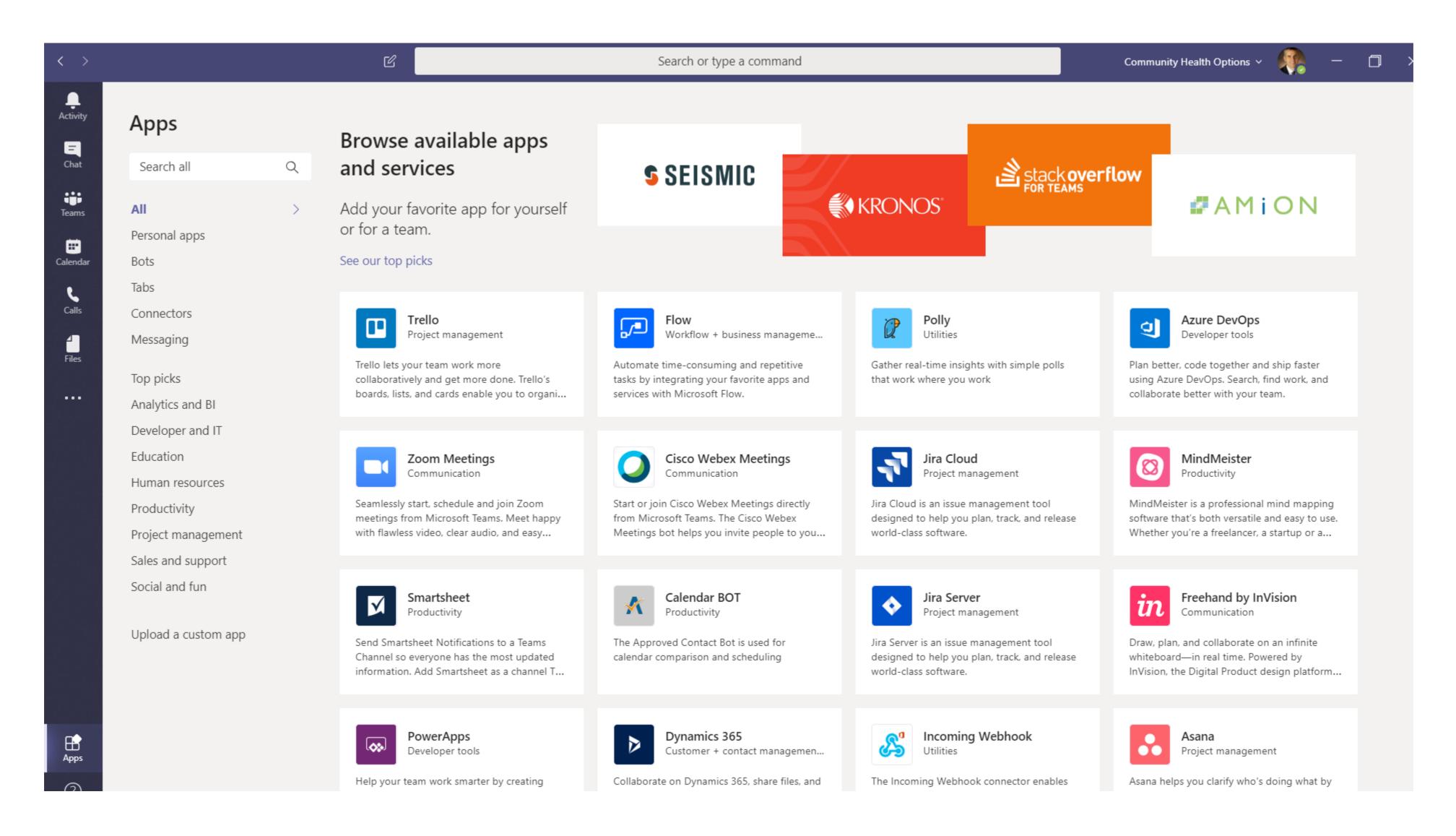
Reporting dashboard

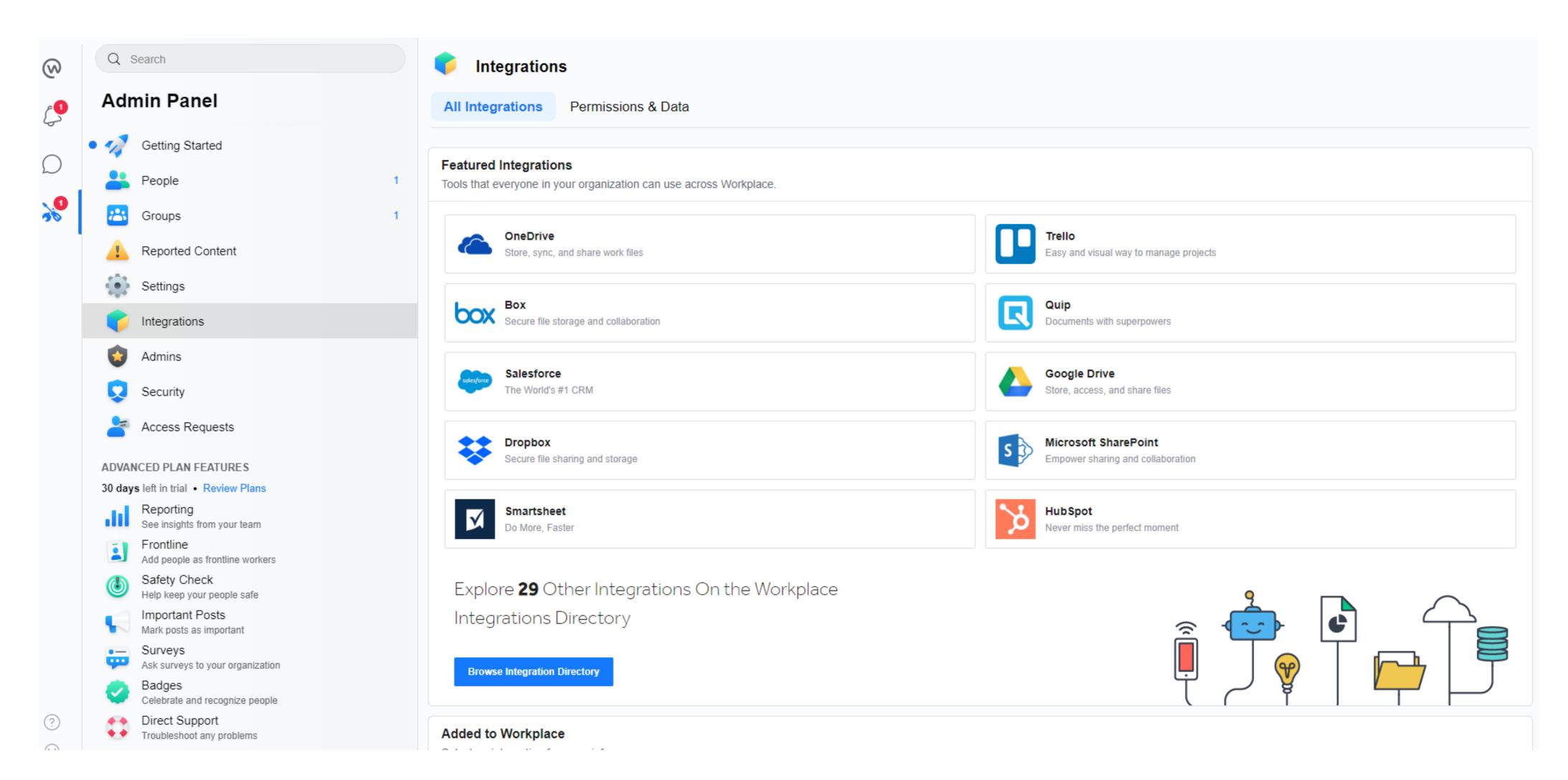












Building a Business Case

Key aspects to consider when building a business case for social collaboration:

- 1) Clarify your specific business need for social collaboration. This allows you to create a framework for decisions and for measuring your success.
- 2) Social collaboration requires a long-term investment commitment to succeed. Launching a new social tool is more than a technology investment, resources are needed to manage and sustain the adoption process.
- 3) Define your metrics and benchmark early to ensure you can measure your success. Look at your business goals and think about how you define success upfront.

QUESTIONS?