# siteglide. Siteglide Partner Programmes

3 ways to partner with Siteglide that give you the tools, support and reward you need for your agency to thrive.



## **Our Partner Programmes**

Siteglide is built for Digital Agencies by digital agency owners.

There are 3 ways in which you can partner with Siteglide:



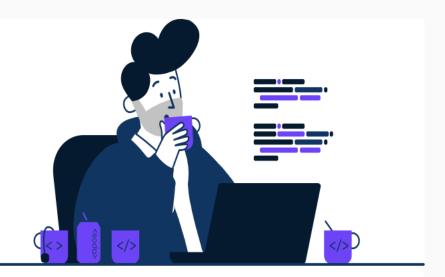
### Affiliate Partner Programme

If you love our product and simply want to recommend it to others and not get involved then our Affiliate Programme is likely your best route.



### Agency Partner Programme

If you build multiple web projects for clients then our Agency Partner Programme is likely the best place to start.



#### Expert Partner Programme

Once you've mastered Siteglide and have 10 live sites on the platform you can apply for our Expert Partner Programme.



## Why is a Partnership important?

A great platform is just one piece of the puzzle. You need to know you can get the most out of it but more importantly you need the confidence that you have a team of real people there to help whether it's a critical live site query or just trying to learn something new. We've asked our partners what makes the partnership so important to them, here are the answers:

#### "You ship features fast"

"Your solution has an accessible and responsive team behind it"

### "I can say yes to any client request"

"The Siteglide team are all pleasant, intelligent, accountable and (amazingly) responsive people, makes working on this platform a genuine delight.

#### "The customer support is second to none."

"Incredible support, amazing platform."





#### "Probably the most important vendor relationship I have"

"I most appreciate Siteglide's quest to make their product future-proof."



### **Benefits**

Siteglide is built for Digital Agencies by digital agency owners.

There are 3 ways in which you can partner with Siteglide:

	Business	Affiliate	Agency Reseller	Expert Reseller
Commission/Model	0%	20% Commission/Discount	Reseller Pricing	Reseller Pricing
Agency Support	Νο	Νο	Yes	Yes
Technical Support	Νο	Νο	Yes	Priority
Support SLA	None	None	1 working day response	4 working hour response
Trial Site Limit	10	N/A	Unlimited	Unlimited
Trial Site Expiry	90 Days	N/A	180 Days	Unlimited
Branding & Site Copy	Νο	Νο	Yes	Yes
Directory Profile	None	None	Agency	Expert
Co-Marketing	None	None	Yes	Yes
Client Introductions	N/A	N/A	Via Directory only	Sales team referrals
Certification/Badges	None	Affiliate Partner	Agency Partner	Expert Partner
Community Access	Public	Affiliates Group	Agency Groups	Expert Groups
Access to Reseller Model	Νο	Νο	Can apply	Automatic
Onboarding/Training	Self-service	N/A	Assisted	Priority

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### **Commitments & Requirements**

There are no commitments or requirements to sign up and use Siteglide for free on our Business plan. Our 3 partner programmes have different commitments and requirements to ensure our partners can offer the right level of service to end users.

	Affiliate	Agency	Expert
Company Collateral	Siteglide Approved	Digital Agency Website	Agency Website on Siteglide
Industry Experience	MarTech, SaaS	Portfolio of 2+ website projects*	Expert Profile with 2+ Case Studies
Services Offered	MarTech/Agency Audience	Digital Marketing, Design and/or Development	Strategy, Architecture, Development
Siteglide Promotion	Collateral and marketing promoting Siteglide	Page/site offering Siteglide services*	Website promoting Siteglide
Launchpad completion	N/A	1+ Certified team member*	1+ Certified team member
Case Studies	N/A	1 per year	2 per year
Partner Agreement	Signed	Signed	Signed
Minimum Spend	\$0	\$250pm**	\$1,000pm***

\*Needs to be achieved within the 3 months onboarding of becoming a reseller

\*\* Alternatively you can pay/top up to \$250pm by way of credit into your account until you hit this minimum spend \*\* Alternatively you can pay/top up to \$1000pm by way of credit into your account until you hit this minimum spend





## **Frequently Asked Questions**

We have agencies and affiliates across the globe who partner with Siteglide. Here are some of the questions they ask:

#### Should I start as an Affiliate or Agency?

If you're not going to use Siteglide and build projects for clients then **Affiliate** is the best route. If you just want to build one project you're best off just signing up for a standard **Business** account but if you want to build multiple projects and offer Siteglide to your customers we'd recommend the **Agency** programme.

#### **Commission, Discount or Reseller Model?**

On our Agency and Expert Partner Programmes you get access to our Reseller Plan where you have total flexibility to resell Siteglide and just pay ONE bill for your total usage. You also have the option to use the affiliate model to receive the 20% commission or if you prefer not to get involved in the financials you can pass this saving onto your customers. Per site you can choose **EITHER** the Reseller model, a 20% Discount for your client or 20% commission for your agency.

#### How do I get paid commissions?

Commissions are run through a referral tracking system that uses cookies. You will need to set this up as part of your onboarding process in order to receive commissions. Commissions are paid out automatically each quarter.



### How do I get started?

- Ensure you meet the requirements of your chosen programme or will do within the 90 day onboarding.
- Sign up for your free Siteglide account if you have not done so already.
- Complete the relevant Partner Programme application form.
- Our Partner Success Team will be in touch to discuss your application and start the process!
- Once we verify you meet the requirements we can complete the onboarding steps.
- You'll then be an official Siteglide partner and get all the benefits including appropriate badges to use in your marketing! 6



# Thank you

If you've not yet set up your free Siteglide account or if you'd rather get a demo from our team just use the links below:

Book A Free Demo

Free Account Signup



